



## Clifton Nurseries



### The Client

Established in 1851, Clifton Nurseries is now London's foremost plant and garden centre. Their design, landscaping and garden maintenance teams have been creating award winning gardens and commercial landscapes for over forty years.

Internationally recognised over this period for the quality of their design, construction and garden maintenance, they have won numerous prizes, most notably including several BALI awards, as well as their 5 prestigious gold medals at the RHS Chelsea Flower Show, where they are proud to have been designing and building show gardens for over twenty years.

Clifton Nurseries have an extremely impressive client list, collaborating with HRH The Prince of Wales, Harpers & Queen, Thames Water, Christies and Faberge to name but a few.



### The Journey

As a garden design and landscaping company, Clifton Nurseries had not traditionally had a strong IT requirement, but as with any modern organisation in growth, they could see the benefits that emerging technology had to offer their business.

As a result they had outsourced their IT a number of years back, but had been fairly unhappy with their original supplier. In 2003, leading IT Service and Support Providers Tek Response were recommended to Clifton Nurseries by their then-associate business Waddesdon Manor - a highly prestigious country house and gardens who's IT requirements have been covered since 1999 by the Midlands based organisation.

Tek Response's original involvement with Clifton Nurseries involved the installation of their Lotus Domino server infrastructure with Lotus notes. They have provided them with support ever since, as Clifton have been very happy with the relationship.

### The Challenge

In September 2008, Clifton asked Tek Response to oversee the installation of a number of mobile email devices for their site supervisors. With an office based staff of around 15 people, 6 site supervisors were required to split their time between the office and the garden sites and so needed to be easily contactable and able to connect to their resources wherever they were.

Tek Response were able to offer advice on the benefits of the different available options, and in the end it came down to a decision between Blackberry Handsets and Windows Mobile Devices.